



EXAM DESCRIPTION

Hitachi Data Systems Qualified Professional: Presales Foundation HQT-2000 Exam	
Description:	This test is designed for Hitachi Data Systems presales employees and partners who support sales of HDS products, technology and solutions. The test validates that the successful candidate has knowledge of the Hitachi Data Systems solutions portfolio, including Hitachi storage system hardware and software in the areas of storage management, storage virtualization, cloud storage, data protection, file and content, converged solutions, big data and Social Innovation.
Audience:	Hitachi Data Systems employee and partner presales professionals.
Supporting material:	SCC2561 – Presales Foundations (Adaptive Learning)
Exam type:	Qualification
Format:	Non-proctored, open-book exam
Credential:	Hitachi Data Systems Qualified Professional - Presales Foundation
Delivery:	The exam is available through the Kryterion Webassessor system.
Questions:	35
Passing score:	65%
Duration:	120 minutes
Cost:	US\$75

Test Objectives	
Section 1	HDS Vision and Strategy
1.1	Describe the Hitachi Data Systems vision and strategy.
Section 2	File and Block Storage
2.1	Describe the common features and benefits of Hitachi storage solutions.
2.2	Describe the features and benefits of Hitachi Virtual Storage Platform G1500.
2.3	Describe the features and benefits of Hitachi Virtual Storage Platform G800.
2.4	Describe the features and benefits of Hitachi Virtual Storage Platform G400 and VSP G600.
2.5	Describe the features and benefits of Hitachi Virtual Storage Platform G200.
2.6	Describe the common features and benefits of Hitachi NAS Platform storage.
2.7	Describe the purpose of the Hitachi NAS Platform module.
2.8	Describe the characteristics and benefits of Hitachi storage management.
2.9	Describe the features and benefits of the VSP F series.
Section 3	Content management and mobility solutions
3.1	Describe the features and benefits of Hitachi Content Platform (HCP).
3.2	Describe the features and benefits of HCP S series.
3.3	Describe the features and benefits of Hitachi Content Platform Anywhere (HCP Anywhere).
3.4	Describe the features and benefits of Hitachi Data Ingestor (HDI).
3.5	Describe the Hitachi Content Intelligence (HCI) solution.
Section 4	Data Protection
4.1	Describe Hitachi Data Systems' data protection strategy solutions.
4.2	Describe Hitachi Local Replication solutions.
4.3	Describe Hitachi Remote Replication solutions.
4.4	Describe Hitachi Protection Platform family.
4.5	Describe Hitachi replication management software.
Section 5	Converged Solutions
5.1	Describe the features and benefits of Hitachi Unified Compute Platform (UCP).

5.2	Describe the benefits of Hitachi Unified Compute Platform Director.
5.3	Describe the advantages of UCP solutions for SAP and Oracle.
5.4	Describe the features and benefits of the hyperconverged solutions.
Section 6	Big Data and Analytics
6.1	Describe Hitachi Hyper Scale-Out Platform.
6.2	Describe the benefits of Pentaho, a Hitachi Group company.

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