# TCS & HITACHI WORKING TOGETHER 7 YEAR PARTNERSHIP

Together, our companies have delivered more than **30 successful cloud**, infrastructure transformation and SAP HANA platform implementations. More than 500 Hitachi trained associates contributed to these Hitachi Vantara and TCS solutions across multiple industry verticals. Our goal is to develop end-to-end solutions industrialized and innovative offerings that deliver cost efficiency with a focus on future technological growth.

## 500+ †††††

## **Hitachi Vantara**

The key to new revenue streams, better customer experiences and lower business costs is in your data. Hitachi Vantara merges operational and informational experience to elevate your innovation advantage in data and deliver meaningful outcomes. The world is changing the way we work. We're changing the way the world works.

## KEY WIN CLOUD: HITACHI UNIFIED COMPUTE PLATFORM FOR THE SAP HANA PLATFORM

#### **Customer:**

Large international manufacturer of laser printers and imaging products

#### Problem:

The manufacturer was looking for a solution to support a 4TB scale-out solution for SAP Business Warehouse (BW) on the SAP HANA database. The existing BW on HANA scale-out environment was hosted on the public cloud with major reliability issues. The manufacturer was looking to optimize the size of the database, simplify management and resolve a multitude of issues. The company needed assurance that lapses or deficiencies in network connectivity, management and overall dependability would be addressed and overcome.

#### Solution:

Hitachi Unified Compute Platform for the SAP HANA Platform (UCP for SAP HANA): a scale-out appliance and 3+1 production with 2TB nodes.

#### Benefits:

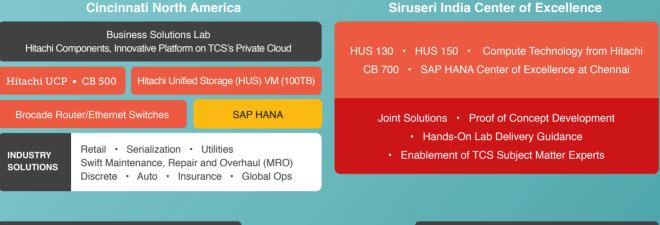
- 1 Performance and reliability of the system, which has been up and running ever since, with zero downtime.
- 2 The TCS Cloud datacenter had already been hosting the international manufacturer, so the network connectivity, security framework and service level agreements (SLAs) were already in place. This provided unmatched agility,
- 3 The T--D--I-- approach was critical in optimizing the solutions. It enables sharing of switches and Hitachi NAS Platform (HNAS) between the production and quality assurance environments, which resulted in a competitive price.

### We create the future together in:

Big Data Analytics • SAP HANA • Private Cloud Internet of Things (IoT) • Software - Defined Infrastructure



## **JOINT LABS AND INITIATIVES**



#### USE CASE AND SOLUTIONS

- Storage Virtualization
- Flash Acceleration
- Data Reduction on HNAS
- Hitachi Content Platform Adaptive Cloud Tiering
- Industry-Specific Use Cases for Pentaho Analytics

#### AP HANA COE Cincinnati Paris Chennai

STRATEGIC MARKETING INITIATIVES

- Rapid Storm · Digital Storm
  - Events · E-Flash
  - InfoGram · InfraGram

    - Curiosity Club

## **FOCUS AREAS**

Industrial IoT • All-Flash Array • Pentaho Analytics Big Data • Software-Defined Infrastructure

## VERTICAL SOLUTIONS PENTAHO ANALYTICS FOR VERTICAL INSIGHTS



**Financial Services** 

Regulatory and Compliance

Fraud Detection and Insider Trading



Manufacturing Predictive Maintenance

360-Degree View



Data Monetization

Data Analytics for Customer Behavior



Retail

Real-Time Shop-Floor Analytics

Customer Recommendations



Communications Media and Information Services

Digital Platform for Content Repositories

## CONTACT

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