

Learn how Hitachi Data Systems customers solve growth and data storage issues without sacrificing performance, capacity efficiency or security demands.

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Business Transformation Through **Virtualization**

Hitachi Virtualized Tiered Storage Manages Data, Supports Growth and Reduces Data Storage Costs for Customers Across the Globe

HBF *hbf*

“ We now have a storage environment that is over 50% virtualized, and with the vast scalability provided by Hitachi Virtual Storage Platform we can quickly meet project requirements, no matter how big or small. ”

Senior Network Engineer, HBF

HBF was planning to introduce a virtual desktop infrastructure and needed a way to efficiently manage and store this data. Following an assessment of the key technologies in this space, HBF embraced a virtualized storage infrastructure with Hitachi Virtual Storage Platform. The VSP enables HBF to view all of its data as one entity. This means data can be easily moved, allocated and provisioned across environments. The result is an extremely flexible and scalable virtual storage infrastructure.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-hbf.pdf

Infosys Technologies *Infosys*[®]

“ Hitachi Data Systems products combine best-in-class architecture, reliability and excellent technical support, and have enabled us to have 100% availability at storage levels on Hitachi Virtual Storage Platform. ”

Jitendra Sangharajka, Associate Vice President & Head, Infosys Technologies

To ensure scalable support for expansive growth in Infosys' business and operations, not to mention its terabytes of mission-critical data, Hitachi Data Systems provided a solution based on its Virtual Storage Platform virtualization technologies. Storage virtualization allows Infosys to quickly migrate high-volume data tied to month-end and quarter-end loads, an activity that traditionally places heavy demands on storage systems. Virtualization also allows Infosys to save clear copies of storage, resulting in savings of up to 70%.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-infosys.pdf

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Institute of Information Science (IZUM)



“The HDS system has provided us with more flexibility and dynamic responsiveness through improved storage virtualization, and **we have achieved the increased uptime and application response time we desperately needed.**”

*Domen Šetar, Systems Administrator,
OpenVMS Server and SAN Environments
Institute of Information Science*

After many years of using digitized resources, IZUM needed to tackle the issue of storing its data in a more organized system with greater intelligence. By upgrading its existing storage infrastructure to a virtualization solution based on Hitachi Data Systems' enterprise storage platform, IZUM has been able to achieve virtualization of external storage that ensures 100% availability of its national bibliographical database and fast application response.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-with-institute-of-information-science-izum.pdf

To ensure 24/7 availability and the highest levels of data security, Mobiliar turned to a solution based on Hitachi Virtual Storage Platform to implement a large-scale virtualization project in recent years. The virtualized solution offers unparalleled reliability, performance and capacity, combined with minimal energy and management demands. The company can now flexibly manage and store over 160,000 policies on a single, standardized portfolio management system and fully meet target-oriented IT infrastructure planning.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-mobiliar.pdf

Mobiliar

Die Mobiliar
Versicherungen & Vorsorge

“The scalability and performance of Hitachi Virtual Storage Platform fully lives up to our expectations and still helps to save on energy costs. In addition to this, manageability has improved and new storage concepts have been released, resulting in **TCO savings of 25%.**”

Renato Grendelmeier, Head of Storage, Mobiliar

Revenu Québec



“We wanted to have integrated control of our virtual storage environment, without increasing the number of employees managing our data and maintaining the architecture ... Hitachi Data Systems recommended consolidating the management of data rather than devices. While our **storage capacity was increased by a factor of 12**, the same 2-person team still manages it.”

Alain Brochu, IT Director, Revenu Québec

After evaluating several solutions to meet its needs, Revenu Québec finally decided to embrace the world of storage virtualization. Hitachi Data Systems proposed that Revenu Québec use Hitachi Virtual Storage Platform. The new storage infrastructure enables Revenu Québec to manage stored data comprehensively, no matter what systems are installed at lower levels. The Hitachi Data Systems solution means more uniformity, better use of resources, and much better performance. In short, it means data management that is integrated and much more flexible, efficient and effective. The use of Hitachi Data Systems virtualization technology has also translated into substantial savings. With the new solution, Revenu Québec's storage costs per terabyte per year dropped from US\$9,000 to only US\$4,000.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-with-revenu-quebec.pdf

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