

Learn how customers are relying on Hitachi Data Systems cloud solutions to transform their businesses.

ECONOMICS INTELLIGENT STRU
SCALE VIRTUALIZATION ARCHIV
INTEGRATE PARTNER CLOUD PR

Business Transformation Through **Cloud**

ACW Services

“Hitachi Data Systems enables us to deliver cloud services by developing a reliable cloud infrastructure that allows enterprises to adopt cloud storage solutions and services at their own pace. With our robust offerings and tailor-made services, we are now the prime choice for business operations, which like to leverage the benefits of cloud environments.”

Andy Lau, Managing Director, ACW Services

ACW Services (Hong Kong) Limited, was facing increasing demands for cloud solutions. The company chose to ally with Hitachi Data Systems for its strong storage expertise and to deliver cloud-based services. ACW Services' cloud-based IT service is composed of best-in-class, industrial-level architecture and technologies designed and powered by Hitachi Data Systems, which are supported by decades of virtualization experience. This dedicated and secure environment of servers and storage offers high flexibility for customer choice in host access. With such a highly reliable Hitachi storage infrastructure, ACW Services can provide a tailored cloud service that addresses specific customer pain points, such as anytime, anywhere, 24/7 accessibility of applications and ever-changing data management requests.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-acw-services-hong-kong.pdf

Beijing Municipal Bureau of Finance

“The storage solution from Hitachi Data Systems helped us build a unified cloud storage platform for both structured and unstructured data. It ensured the database system would be continuously running, enabled the content cloud data storage and the shared access of images, videos and documents. It also provided remote disaster recovery based on the cloud storage. In this way, our production and disaster recovery requirements were satisfactorily met.”

Beijing Municipal Bureau of Finance

Beijing Municipal Bureau of Finance required a highly scalable and sustainable unified cloud storage platform to store both structured and unstructured data. Hitachi Data Systems proposed a centralized, easy-to-manage and easy-to-upgrade cloud storage system. The solution enables unified storage of structured and unstructured data, while guaranteeing the deployment of a large volume of data, such as office documents, images, videos and so forth.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-beijing-finance.pdf

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Peak Hosting

“Our Hitachi SAN fulfills, in a very tangible way, the difficult needs facing enterprises today. Peak Hosting’s customers are rightly able to focus on business goals, developing new products, and rolling out new features. Typical cloud users reverse engineer their applications, accommodating the performance vacuum and individual quirks of public clouds.”

Jeffrey Papen, Founder and CEO, Peak Hosting

Behind Peak Hosting’s Always Up Architecture and 100% no-downtime, no-exception service level agreements (SLAs) is a Hitachi SAN solution. With this solution, Peak Hosting engineers are able to deliver performance, scalability, reliability, staffing knowledge gap protection, and an ease of doing business. There’s no longer the need for Peak’s enterprise customers to retain and pay for multiple copies of data kept here and there, just to have a “psychological security blanket.” The Hitachi solution provides secure data storage in a simplified environment and offers immediate and huge cost savings.

Read more at: www.hds.com/customers/hitachi-success-story-with-peak-hosting.pdf

Dongfeng Automobile Co., Ltd. (DFAC), set out to build a centralized, easy-to-manage and easy-to-upgrade unified storage platform while reusing existing storage. Hitachi Data Systems answered DFAC’s challenge with a cloud storage solution based on Hitachi enterprise storage and replication technologies. The solution allows storage space to be allocated to the server more flexibly, so all servers can use any storage space, and it reduces the data migration time by 50% compared with the previous infrastructure. The HDS solution also allows for significant cost savings and investment protection, as it reduces the number of disks that must be purchased and allows DFAC to take full advantage of existing storage.

Read more at: www.hds.com/customers/hitachi-success-story-dongfeng-automobile.pdf

Dongfeng Automobile

“Hitachi Data Systems cloud solution helps simplify storage management, significantly improves the storage utilization efficiency, and saves total investment on the storage by reusing the existing equipment.”

Zhili YAO, IT Manager, Dongfeng Automobile Co., Ltd.

Hong Kong Baptist University

“Excellent testing results gave us great confidence that we could offload our storage burdens to Hitachi without hesitation. Now, all our mission-critical data, such as email, campus-wide database, portal information and private cloud services are managed by Hitachi Virtual Storage Platform.”

Jennifer S. Y. Lau, Director of Information Technology, Hong Kong Baptist University

With Hitachi storage virtualization solutions and professional services, Hong Kong Baptist University built a robust storage architecture that can support the delivery of new private cloud services and drive future innovations. Whether the new storage infrastructure was cloud-ready or not was imperative to the success of the university’s latest IT initiative: private cloud services. The goal of this new project is to enable all departments and offices on the campus to enjoy flexible, reliable, pay-as-you-go computing and storage services. By freeing up their workloads and investments from IT acquisition, administration and maintenance, the university’s departments and offices can easily scale IT services according to their demands and budgets.

Read more at: www.hds.com/assets/pdf/hitachi-success-story-hong-kong-baptist-university.pdf

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