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*Jeppe Odgaard  
 Storage Specialist  
 TDC Hosting A/S*

## TDC Hosting

### INDUSTRY

Services: IT Operations and Hosting

### SOLUTIONS

**Enterprise Platform, Modular Platform**

**Hardware** — Hitachi Universal Storage Platform® V, Hitachi Universal Storage Platform VM, Hitachi Adaptable Modular Storage 2300



## TDC Hosting Ensures Steady Operation with Hitachi Data Systems Storage Solution

Every day, thousands of employees in companies all over Scandinavia use TDC Hosting without even realizing it. These companies have chosen to outsource their IT operations and rely on TDC Hosting for access to their data and IT applications so service has to be optimal around the clock. This is why secure and steady operations are crucial for TDC Hosting as well as its clients, and this factor has proven to be a good reason for working with Hitachi Data Systems.

With a consolidated storage solution from Hitachi Data Systems, TDC Hosting ensures steady IT operations for clients all over Scandinavia. According to TDC Hosting, the solution provides a better overview and is industry leading in terms of both service and support.

"In this industry, stability is key, and on top of that a number of other criteria must be fulfilled. Overview of the system is one very important factor. Hitachi Data Systems has provided us with increased stability of operation, and now we can also keep an eye on the system processes using their tool," says Storage Specialist Jeppe Odgaard, TDC Hosting A/S.

There are many ways to ensure steady operation, but Hitachi Data Systems provides one of the most important ones. Today, when a company chooses to fully or partly outsource its IT operations and buys or rents a space in TDC Hosting's Serverpark, operation is supported by a storage solution from Hitachi Data Systems. The solution consists of six Hitachi Universal Storage Platform® V systems and two Hitachi Universal Storage Platform VM systems, as well as a number of Hitachi Adaptable Modular Storage systems.

### From Chaos to Control

Before TDC Hosting implemented the first solution from Hitachi Data Systems, they were using several smaller systems from different suppliers, but this resulted in a number of challenges along the way. Handling many different systems required too much administration, and errors occurred on some of the disk systems, which ultimately affected the clients. TDC Hosting decided to consolidate its storage solutions and chose the Universal Storage Platform V systems. Since then the clients have not experienced any operation issues.

When the new storage systems were being chosen back in 2008, TDC Hosting's management asked their technicians for advice. They strongly recommended Hitachi Data Systems, because their discussions with this storage supplier had been characterized by professionalism and seriousness. In 2009, the existing 17 midrange systems were replaced by the Hitachi Data Systems solution; thus, TDC Hosting consolidated their storage environment and thereby ensured a more steady operational environment. The support from Hitachi Data Systems specialists as well as solution stability have been crucial elements. According to TDC Hosting, the stability of this solution is several levels above the stability of solutions from other storage suppliers on the market.



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Prior to implementing the storage solution, TDC Hosting and Hitachi Data Systems had a close dialogue about the problems TDC Hosting was experiencing with the previous storage system. TDC Hosting pointed out the problems and challenges, and Hitachi Data Systems then pointed out the perfect solution as they saw it. It did not take many weeks for TDC Hosting to move the numerous relevant data. The subsequent data migration went seamlessly as well.

### **Flexible, Tailor-made Storage Solutions**

Today, more than 2,000 TDC Hosting servers, including virtual servers, use the Hitachi Data Systems solution 24 hours per day. The scalable solution guarantees maximum uptime with no capacity issues. Stability and scalability are the key competencies of Hitachi Data Systems offerings. The storage solution also offers the possibility of storing data on different media, so clients can choose the storage type that matches their requirements.

This is in perfect harmony with TDC Hosting's product offerings. If data need to be available within seconds and used all the time, or when it comes to normal data usage and traffic, the company's High Performance Storage solution will be ideal. If the client needs to store data for a long time, and the data is not used very often, the company's slightly cheaper Basic Storage solution will be the right choice. In addition, the Hitachi storage architecture ensures that clients have the opportunity to change levels according to their needs, even while their data is being migrated.

 **Hitachi Data Systems Corporation**

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