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Hitachi Data Systems ACADEMY SAVINGS PROGRAMS

HiCard™ and HiPass™ Pre-paid Options

Learning opportunities for everyone.
Cost savings for your organization.



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Hitachi Data Systems ACADEMY

Hitachi Data Systems models its training curriculum to specific functional levels. We are a multi-level educational resource serving various student audiences, including customers, partners and employees. Our instructors are subject matter experts, providing students with comprehensive training to apply to real world scenarios. Most courses offer hands on lab exercises that allow students to practice what they learn. You choose the option that best suits your learning style: Hands on labs, lecture, or computer-based training—here or off site, on your home turf.

With the Hitachi Data Systems Academy HiCard™ and HiPass™ Programs, you can...

- :: **Make it easier for your employees to update important IT skills with Instructor Led Classes (ILT), Virtual Instructor Led Classes (vILT) and e-Learning Libraries**
- :: **Provide unlimited training for a single employee or for your entire organization for a single fixed fee**
- :: **Maximize learning opportunities for ALL your employees with courses on Hitachi storage systems, Brocade and Cisco switches, Microsoft, Oracle, CommVault, ITIL, BlueArc, data security and design applications**
- :: **Simplify your training budget with one fixed-price purchase and one P.O. Eliminate the need for multiple P.O.s**
- :: **Purchase training packages in advance —no surprise expenses**
- :: **Take advantage of flexible, convenient scheduling**
- :: **...And save up to 50% on typical training expenses**

The Hitachi Data Systems Academy offers exceptional learning opportunities to IT managers and their staff, plus cost savings and scheduling benefits with:

- :: **HiCard options for pre-paid, fixed-price training permitting a year of unlimited training at any Hitachi Data Systems training site, Virtual Instructor Led Course (vILT) or e-Learning Library**
- :: **HiPass Training Units for discounted, fixed price training for ILT, vILT and private classes from Hitachi Data Systems and related training from Hitachi HiPass training partners**

Simply choose the plan that best suits your business operations and meets your training requirements, budget allowance, and time restrictions. Then sign up to make sure your people stay ahead of the coming technology with—

- :: **Knowledge of current business solutions**
- :: **Experience in implementing the latest technology**
- :: **Insight on how these solutions address your business needs**

Your staff will benefit from our instructors' real world experience in a practical learning environment that emphasizes open discussion and interaction.



Individual Platinum HiCard \$9,995

The Individual Platinum HiCard option allows a single employee to attend an unlimited number of classes for a single year. This includes both Instructor Led Training (ILT) and Virtual Instructor Led Training (vILT). Additionally, it provides access to web based e-learning libraries. Enrollments are on a space available basis.



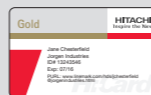
Multi Student Platinum HiCard \$59,995

Send eight (8) individuals to an unlimited number of Instructor Led Training (ILT) and Virtual Instructor Led Training (vILT) classes during one year and provide them with access to web based e-Learning Libraries. This card is issued to your organization, providing training for the employees that you select. Enrollments are on a space-available basis. Up to two (2) individuals may attend any combination of ILT and vILT classes in any given week.



Corporate Unlimited Platinum HiCard \$89,995

Use the Corporate Unlimited Platinum HiCard program to train as many people as you like, for just one low price. And, give them access to web based e-Learning Libraries. This card is issued to your organization, allowing training for three (3) employees per week for an entire year. Enrollments are valid for all classes on a space available basis, including both Instructor Led Training (ILT) and Virtual Instructor Led Training (vILT).



Gold HiCard \$5,995

The Gold HiCard is ideal for the individual interested in attending an unlimited number of modular and software ILT and vILT classes in a single year, but is not interested in enterprise level courses. A list of available courses for the Gold HiCard program can be found at www.hds.com. Additionally, it provides access to web based e-learning libraries. Enrollments are accepted on a space available basis at Hitachi Data Systems education center.



HiPass Programs

HiPass is a volume purchase discount program that reduces training expenses while offering access to a broad range of subject matter with convenient scheduling flexibility. This program delivers the training benefits of our classes on site at your location as well as at Hitachi Data Systems training facilities and Virtual Instructor Led Classes (vILT). Organizations can use HiPass Training Units for training on a variety of subjects including Oracle®, Brocade®, Cisco®, CommVault™, Red Hat Linux®, Finisar, ITIL®, BlueArc® and Microsoft®.

HiPass is an efficient way to budget your training expenses, issuing fewer P.O.s and receiving a wider variety of training options than ever before. HiPass Training Units will help you protect your training budget, cover your organization from unexpected medium term training requirements, and enable you earn a valuable discount for volume purchases.

You may select classes for a period of one year from the date of purchase. Each Training Unit represents one full or partial day of training for one individual.

HiPass Training Units Purchase Plans

:: 1-49 = \$900 each

:: 50+ = \$625 each

Please contact us at training@hds.com or call today 866-4-HDS-EDU

For a complete listing of classes, please visit <http://hipass.training.com>

Hitachi Data Systems

Hitachi Data Systems leverages global R&D resources to develop storage solutions built on industry-leading technology with the performance, availability and scalability to maximize customers' ROI and minimize their risk. By focusing on the customer's perspective as we apply the best hardware, software, and services from Hitachi and our partners, we uniquely satisfy our customers' business needs. With approximately 4,100 employees, Hitachi Data Systems conducts business through direct and indirect channels in the public, government and private sectors in over 170 countries and regions. Its customers include more than 50 percent of Fortune 100 companies.

A Message From Jack Domme, Chief Executive Officer, Hitachi Data Systems.

In the rapidly changing world of IT, here's one of the few eternal certainties: in order to stay at the top of your field, you must keep learning. This is true for everyone, from system administrators to salespeople to CIOs. Our goal is to help you learn how to do your job better—no matter what the job, and no matter what the challenge.

Here's another certainty: while the technology matters, solving the business problem matters more. That's why we're so committed to showing how Hitachi technologies can solve complicated, real world business problems. Going forward, our courses will move more fully toward blending hardware, software and networking concepts to comprehensively address issues such as business continuity, data life cycle management, and storage management. Check our Web site at www.hds.com for updated offerings that fit this new problem-solving approach. For information on computer-based courses, which tend to change frequently, please also consult the online catalog.

At Hitachi Data Systems, we know your world is changing and we are determined to change with you—to offer not only the best technology, but also the training, support, and services that compose the best total solution. Here's to your future.

New FREE Benefits For HiCard Members!

In addition to the comprehensive educational resources and special pricing discounts that come with being a HiCard member, you get to take advantage of these special benefits:

- :: Monthly Newsletter
- :: "Technology Update Series" classes
- :: Quarterly IPAD 2 Giveaway
- :: Certification Voucher*
- :: HiCard Member Polo Shirt*

HiCard MEMBER

To register for these benefits and more, log in to your PERSONAL or CORPORATE WEB PAGE!

*Not applicable to Corporate Unlimited Platinum HiCard